

A Day of Firsts for Vermont State Sale

The 71st edition of the Vermont State Sale, held on September 25, 2007, in North Haverhill, N.H., was notable for the milestones it achieved. For the first time ever, the auctioneer's gavel fell at \$12,600 for a female and the sale grossed a record-high \$686,425 on a record-high 391 lots.

Sale Analysis

Number	Avg. Price	Total Value
12 Cows, two years and over	\$2,156.25	\$25,875
164 Bred heifers	2,408.84	395,050
57 1st Trimester	1,652.63	94,200
70 2nd Trimester	2,785.71	195,000
37 3rd Trimester	2,860.81	105,850
80 Open yearlings	1,380.31	110,425
135 Heifer calves	1,148.70	155,075
391 Lots	\$1,755.56	\$686,425
Median Price	\$1,400.00	

Sale Management:
Jersey Marketing Service
Auctioneer: Larry Kempton

Equally impressive, the sale averaged \$1,755.56—the highest mark it's attained since it became a volume sale in 2000—from the auction of a dozen cows, 164 bred heifers, 80 open yearlings and 135 heifer calves. Second and third trimester bred heifers sold for \$2,785.71 and \$2,860.81 on average, respectively.

Though celebrating many firsts, one trend continues as it has for the past seven years: Jersey breeders from all ends of the country were eager to snatch up the production-bred genetics offered by Jersey breeders in Vermont and neighboring Connecticut, Maine, Massachusetts, New Hampshire and New York by the truckload. When the last heifer passed through the ring, it was three volume buyers from California, Kentucky and Texas that made more than half the purchases.

The consignments from Molly Brook Farms, West Danville, Vt., were in high demand all day as the Goodrich Family sold the three high-selling individuals and nine other head for a total of \$46,675. That group included the historical high-selling female of the sale—Molly Brook Fanfare Find.

It was a new face to the Jersey business that placed the successful bid of \$12,600 on Lot 1. Though he grew up on a dairy farm in Ohio, Roger D. Camp Jr. spent much of his professional career as a chemical engineer for a major company. Recently, he decided to return to his roots and began dairying with Jerseys on a farm in Monroe, Wis., which promotes itself as "Cheese City U.S.A."

Though he waited most of the day for "Find" to be offered, Camp was patient and made his first Jersey purchase a good one. The potential sixth-generation Excellent

traces to the famous "Flower" family at Molly Brook Farms. The bred heifer is sired by Molly Brook Jace Fanfare-ET, PA JPI +210, and sold due to Woodstock Lexington-ET, JPI +155, in mid-January. Her dam is Molly Brook Lemvig Finn, Excellent-93%. She made a best record of 3-3 305 20,640 4.7% 976 3.7% 768 99DCR and is ranked on the Top 1 1/2% List (August 2007) with a JPI of +173. She has five maternal brothers in A.I. and an Excellent and three Very Good maternal sisters with records to 23,700 lbs. milk, 1,050 lbs. fat and 850 lbs. protein.

Her Excellent-90% grandam is sired by Mason Boomer Sooner Berretta, JPI +62, and has a seven lactation m.e. average of 21,670–877–766. Her third dam is Molly Brook Lester Fantastic, Excellent-92%, with 22,280 lbs. milk, 1,141 lbs. fat and 855 lbs. protein in 305 days at 6-1.

"Find's" fifth dam is the matriarch, Molly Brook Fascinator Flower, Excellent-90%. "Flower" was voted third in the *Jersey Journal's* 2000 Great Cow Contest and produced 193,832 lbs. milk, 10,852 lbs. fat and 7,589 lbs. protein in her lifetime. Her son, Molly Brook Fusion, is currently in Active A.I. service, ranked #11 for type with a PTAT of +2.0.

The contending bidders on "Find" were Stewart and Joyce White, East Ryegate, Vt. Though they didn't bring home the top seller, the couple did place the winning bid of \$5,900 on the second high seller, Molly Brook Paramount Prose. The 16-month-old bred heifer is sired by Rock Ella Paramount-ET, JPI +148, and due to Molly Brook Jace First Class, PA JPI +148, in early February. She hails from the same cow family as last year's top-selling individual, also consigned by Molly Brook Farms.

Her dam is Molly Brook Barber Proud, Excellent-90%, with seven completed lactations—six of them over 25,000 lbs. milk and to 32,540 lbs. milk, 1,216 lbs. fat and 972 lbs. protein in 305 days. Her grandam is also appraised 90 points and has a five lactation m.e. average of 23,207–879–737. "Prose's" third dam is Very Good-84% with a 3-6 record of 21,740 lbs. milk, 889



Walter and Sally Goodrich, Molly Brook Farms, far left, consigned the top three sellers of the Vermont State Sale, including Molly Brook Fanfare Find, who sold for a record \$12,600. "Find" and the third high seller were purchased by Roger D. Camp, represented by JMS Assistant Manager Dan Bauer, far right. Contending bidders on the high seller were Ben White, center, and his daughter, Mika, and his parents, Stewart and Joyce, on his right. The Whites purchased the second high seller, Molly Brook Paramount Prose, for \$5,900. In the box are AJCA-NAJ Area Representative Brenda Snow, Auctioneer Larry Kempton and JMS Manager Herby Lutz.

lbs. fat and 749 lbs. protein.

Camp took home the third high-selling individual of the day—another member of Molly Brook's "Flower" family. The winning bid on Molly Brook Rocket Fig was \$5,300. The second trimester bred heifer is a daughter of O.F. Barber Rocket, JPI +63, and due to Sunset Canyon Matinee-ET, JPI +179, in late January. Her dam is Molly Brook Declo Fig-ET, Very Good-87%, with a best record of 5-4 305 22,280 4.8% 1,063 3.8% 848 99DCR.

"Declo Fig" has 16 maternal brothers in A.I. and five Excellent and six Very Good maternal sisters with records to 24,800 lbs. milk, 1,140 lbs. fat and 850 lbs. protein. Her dam is "Fantastic," the third dam of "Find," mentioned above.

The consignment that brought the fourth high price of the day is from another of the breed's highly-recognized cow families. Lutheridge Farm, Mount Ulla, N.C., purchased Lucky Hill Futurity Blizzard, a great-granddaughter of Duncan Belle, winner of the *Jersey Journal's* 2000 Great Cow Contest, for \$4,400.

Sired by Sunset Canyon Futurity-ET, JPI +153, the nine-month-old heifer calf is out of an Excellent-90% daughter of Windy Willow Montana Jace, JPI +174, with a two lactation m.e. average of 19,270–893–682. Her grandam, Rock Ella B Sooner Belle-ET, Excellent-91%, has a 4-2 record of 19,097 lbs. milk, 822 lbs. fat and 688 lbs. protein in 305 days. "Sooner Belle" has five Excellent (four in Canada) and nine Very Good (six in Canada) maternal sisters, including Boomer Belle, the 1993 All American Senior Two

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Year Old Cow, and Giprat Belles Jonquil-ET, the Reserve All-Canadian Junior Three Year Old in 1999.

“Blizzard’s” third dam is Duncan Belle, Excellent-92%, the 1993 Reserve National Grand Champion. She completed a best record of 6-0 305 21,029 5.5% 1,162 4.2% 888 CAN and sent 14 sons to A.I. Her dam is Excellent-90% with more than 17,500 lbs. milk, 940 lbs. fat and 720 lbs. protein.

“Blizzard” was consigned by Lucky Hill Farm, Danville, Vt.

The volume buyer of the sale, Van Ryn Jerseys, Hartley, Texas, took home the fifth high-selling individual, Billings Rebel Maggie, for \$4,100. The bred heifer, sired by O.F. Mannix Rebel-ET, JPI +173, sold due to WF Brook Bomber, JPI +68, in early December. She was consigned by The Billings Farm, Woodstock, Vt.

Five of “Maggie’s” six closest dams are appraised Excellent and have solid production. Her Excellent-91% dam is sired by Schultz Brook Hallmark, JPI +110, and has a two lactation m.e. average of 17,730–943–634. Her grandam is Excellent-93% and made 17,860 lbs. milk, 815 lbs. fat and 650 lbs. protein at 5-2. Her third dam is also scored 93 points and made a best record of 4-9 305 18,920 5.4% 1,105 3.7% 696 100DCR.

Van Ryn Jerseys selected a total of 99 head for \$218,675 by day’s end. The Holstein dairy from California is starting a Jersey facility in Texas and will soon be shipping milk to the Hilmar Cheese plant in Dalhart. The dairy has made volume purchases from several other sales in recent months, including the New York Fall Sale, in which it purchased 85 head for \$194,725, and the Dairyland Protein Sale, from which it chose 20 head for \$45,375.

Other volume buyers were Doug Hatcher, Columbia, Ky., who purchased 63 head for 79,700, and K & F Dairy, El Centro, Calif., which took home 52 head for \$55,300.

Sales \$2,550 and Over

(Consignors in Parentheses)

Roger D. Camp, Jr., Monroe, Wis.

Molly Brook Fanfare Find, bred heifer 17 mos. \$12,600
(Molly Brook Farms, West Danville, Vt.)
Molly Brook Rocket Fig, bred heifer 19 mos. 5,300
(Molly Brook Farms)

Stewart and Joyce White, East Ryegate, Vt.

Molly Brook Paramount Prose, bred heifer 16 mos. 5,900
(Molly Brook Farms)

Lutheridge Farm, Mount Ulla, N.C.

Lucky Hill Futurity Blizzard, heifer calf 9 mos. 4,400
(Lucky Hill Farm, Danville, Vt.)

Centurions Gennie, heifer calf 9 mos. 2,500
(Chelsea R. Abbott, Fairfield, Vt.)

Van Ryn Jerseys, Hartley, Texas

Billings Rebel Maggie, bred heifer 2 yrs. 4,100
(The Billings Farm, Woodstock, Vt.)

Paul-Lin Lieutenant Pele, bred heifer 20 mos. 3,500
(Ellen R. Stanley, East Fairfield, Vt.)

Crescent Brazo Gala, bred heifer 20 mos. 3,400
(Crescent Farm, Walpole, N.H.)

Slye Ridge Rocket Glitter, bred heifer 21 mos. 3,300
(Benjamin R. White, East Ryegate, Vt.)

Molly Brook Nathan Vicky, bred heifer 18 mos. 3,100
(Molly Brook Farms)

Molly Brook Flow Mayday, bred heifer 19 mos. 3,100
(Molly Brook Farms)

Pearlmount Abe Beta Eppie-Twin, bred heifer 2 yrs. 3,100
(William H. Pearl, Barnet, Vt.)

High Lawn Impuls Remark, bred heifer 17 mos. 3,100
(High Lawn Farm, Lee, Mass.)

GR Merrell FC Magnet Coral, bred heifer 2 yrs. 3,100
(Dana M. Merrell, Langdon, N.H.)

GR Merrell Rueben Laurel, bred heifer 21 mos. 3,000
(Dana M. Merrell)

Edgewaters L Lucy, bred heifer 21 mos. 3,000
(David Anusesky, Stillwater, N.Y.)

Lucky Seven Gannon Brownie, bred heifer 16 mos. 3,000
(Justin P. Davis, Danville, Vt.)

Goodnow Lent Kathy Melissa, bred heifer 20 mos. 3,000
(Goodnow Jersey Farm Inc., Turner, Maine)

Highland Echo T Delores, bred heifer 22 mos. 3,000
(Highland Farms, Cornish, Maine)

Highland Ajay R Aletta B, bred heifer 18 mos. 3,000
(Highland Farms)

AMB Hollywood Star, bred heifer 2 yrs. 2,900
(Albert M. Bassett, Woodstock, Vt.)

AMB Boston Bossie, bred heifer 2 yrs. 2,900
(Albert M. Bassett)

GR Mungercrest Golden Flame, bred heifer 2 yrs. 2,900
(Mt. Road Farm, Jeffersonville, Vt.)

PR Bakers Morgan Lulu, bred heifer 23 mos. 2,900
(William Barker, Greenfield, Mass.)

AMB Artist Kira, bred heifer 19 mos. 2,850
(Albert M. Bassett)

AMB Dimitri Gabby, bred heifer 19 mos. 2,800
(Albert M. Bassett)

Crescent Brazo Helena, bred heifer 2 yrs. 2,800
(Crescent Farm)

Crescent Rescue Lipstick, bred heifer 2 yrs. 2,700
(Crescent Farm)

AMB Rescue Kress, bred heifer 21 mos. 2,700
(Albert M. Bassett)

AMB Artist Pippen, bred heifer 21 mos. 2,700
(Albert M. Bassett)

GR Hearth House Lt Matrix 893, bred heifer 18 mos. 2,700
(Wade A. Maxham, Hartland, Vt.)

Jersey Girl Braz Jelly Roll, bred heifer 17 mos. 2,700
(Lisa Kaiman, Chester, Vt.)

Slye Hollow Rebel Hannah, bred heifer 14 mos. 2,650
(Stewart E. White, East Ryegate, Vt.)

Amos Eno Farm Hallmark Gracie, bred heifer 20 mos. 2,600
(William S. Walsh, Simsbury, Conn.)

Goodnow Lieu Ashley Faline, bred heifer 17 mos. 2,600
(Goodnow Jersey Farm Inc.)

OA Lewis Creek Artist Rouge, bred heifer 2 yrs. 2,600
(Debbie Yonker and Vincent Foy, Danville, Vt.)

Marsuton Impuls Dana, bred heifer 22 mos. 2,600
(Dana M. Merrell, Langdon, N.H.)

Holmesland Bomber Rachesue, bred heifer 17 mos. 2,600
(Steven B. and Jeffrey A. Holmes, Langdon, N.H.)

Paul-Lin Tempo Caysey-P, bred heifer 22 mos. 2,600
(Claire Stanley, East Fairfield, Vt.)

Hillside Charles Lamar, bred heifer 22 mos. 2,600
(Mt. Road Farm)

Gerald and Diane Colvin, Wallingford, Vt.

Briarhome Perimeter Christie, bred heifer 2 yrs. 3,400
(Roderick C. White, Lyme, N.H.)

Pearlmount Bevon Life Mylady, bred heifer 20 mos. 3,350
(William H. Pearl, Barnet, Vt.)

Paramount Bee of C and B, bred heifer 21 mos. 3,300
(Steve and Vickie Carson and Scott Bascom)

Catos Mecca Aster, bred heifer 23 mos. 3,300
(Elizabeth Gillman, Colchester, Conn.)

Billings Mannix Rosamaria, cow 4 yrs. 3,300
(Billings Farm and Museum, Woodstock, Vt.)

Holmesland Abe Arianna, bred heifer 22 mos. 3,150
(Steven B. and Jeffrey A. Holmes)

Crescent Berretta Golda, bred heifer 22 mos. 3,050
(Crescent Farm)

Edgewaters Manhatten Rose, bred heifer 23 mos. 2,950
(David Anusesky)

SecretOaks Montana Marble, cow 5 yrs. 2,900
(Thomas S. Metcalf, Piermont, N.H.)

Ron Ingerson, Lancaster, N.H.

White Rock Golden Courtney, bred heifer 2 yrs. 3,400
(Timothy and Janet Angell, Randolph Center, Vt.)

Pearlmount Country D Express, bred heifer 21 mos. 3,300
(Merwyn E. Pearl, Barnet, Vt.)

Green Wind Roulette Aurora, bred heifer 2 yrs. 3,300
(Dan A. Backus, Westfield, Vt.)

Edgewaters M Michaela, bred heifer 2 yrs. 3,200
(David Anusesky)

Cedar Mt Farm Impuls Bora Bora, bred heifer 22 mos. 3,100
(Kerry Gawalt, Hartland, Vt.)

Tuckerway Centurion Dell, bred heifer 2 yrs. 3,050
(Crescent Farm)

Sudbury Hill Mecca Babushka, bred heifer 21 mos. 3,000
(Arthur Keefe, Sudbury, Vt.)

PR Bakers Morgan Ginger, bred heifer 2 yrs. 2,550
(William Barker, Greenfield, Mass.)

Paul A. Moss, Cottage Grove, Tenn.

SBH Impuls Maxi, bred heifer 2 yrs. 3,300
(Steven B. Holmes, Langdon, N.H.)

Pearlmount Signature Emphasis, cow 2 yrs. 3,300

(Merwyn E. Pearl)

M B Rebel Vigor, bred heifer 17 mos. 3,300
(Molly Brook Farms)

Goodnow Catamount Bea Joy, bred heifer 19 mos. 3,000
(Goodnow Jersey Farm Inc.)

RFF Roulette Ivy, bred heifer 20 mos. 3,000
(Richardson Family Farm, Woodstock, Vt.)

Sno-Krest Mecca Perrelli, bred heifer 23 mos. 3,000
(Jay Hoyt, Hartford, N.Y.)

Havs Lemvig Belltower, bred heifer 2 yrs. 3,000
(Crescent Farm)

High Lawn Abe Louisa, bred heifer 19 mos. 3,000
(High Lawn Farm)

RFF Golden Della, cow 3 yrs. 2,750
(Richardson Family Farm)

GR Crescent Influence Tess, bred heifer 23 mos. 2,650
(Crescent Farm)

Billings FG Carla, cow 3 yrs. 2,600
(Billings Farm and Museum)

Jersey Girl Barber Meander, cow 4 yrs. 2,600
(Lisa Kaiman)

Nezinscot Rocket AC-Twin, bred heifer 20 mos. 2,550
(Peter J. Young, Buckfield, Maine)

Nezinscot Rocket DC-Twin, bred heifer 20 mos. 2,550
(Peter J. Young)

GR AMB Boston Darby, bred heifer 21 mos. 2,550
(Albert M. Bassett)

Jason Cast, Beaver Crossing, Neb.

Slye Ridge Futurity Goldlocks, bred heifer 23 mos. 3,200
(Benjamin R. White)

Desert Star Dairy, Texico, N.M.

Pearlmount Futurity R Happy, bred heifer 20 mos. 3,200
(William H. Pearl)

Molly Brook Fanfare Twinkle, bred heifer 19 mos. 3,100
(Molly Brook Farms)

Cedar Mt Farm McKenzie Moorea, bred heifer 19 mos. 2,650
(Kerry Gawalt)

Waybee Rocket Electra, bred heifer 22 mos. 2,650
(Wayne and Elizabeth Doncaster, Irasburg, Vt.)

M B Rebel Buffet, bred heifer 17 mos. 2,600
(Molly Brook Farms)

Billings Glen Spearmint, bred heifer 22 mos. 2,550
(Mt. Road Farm)

Winter Park Farm, Winter Park, Fla.

Fanfare Twizzle of M B, bred heifer 17 mos. 3,200
(Molly Brook Farms)

Edgewaters Mor Margie, bred heifer 23 mos. 3,200
(David Anusesky)

Hart to Heart Paramount Sible, bred heifer 2 yrs. 3,000
(Douglas and Linda Hartkopf, Albion, Maine)

Allen Kracht, Newton, Wis.

Molly Brook Fanfare Tinsel, bred heifer 18 mos. 3,100
(Molly Brook Farms)

Amitys Tempo Connie, bred heifer 23 mos. 2,750
(Lorenzo Cristaldi, Greenwich, N.Y.)

RFF Dale Stacy, bred heifer 17 mos. 2,750
(Richardson Family Farm)

Goodnow Artist Lady Helen, bred heifer 15 mos. 2,650
(Goodnow Jersey Farm Inc.)

Christine Salter, Phillipsburg, N.J.

Hi Poits Country Girl, bred heifer 21 mos. 3,000
(Keena Romeo, Wales, Mass.)

Pleasant Valley Fernleaf Gail, bred heifer 18 mos. 2,850
(Peter Rainville, Fairfield, Vt.)

Appleton Impuls Trista, bred heifer 18 mos. 2,650
(Appleton Farms, Ipswich, Mass.)